

Dr. Jeevan Sellappah
Strategies, Structures & Solutions

VALUE ADD

- **Career:** 30-years in international, multi-disciplinary, technical, strategy, management & consultancy positions in MNCs & SMEs worldwide.
- **Strategies & Plans:** Create, evaluate & execute in line with financial, sales & growth objectives.
- **Project Management:** Hands-on, execution-oriented approach in line with objectives & budgets & with minimum oversight.
- **Change Management:** Use critical & lateral thinking to structure clear & compelling arguments to integrate systems & improve productivity.
- **Team Management:** Build, manage & motivate international, multi-cultural, multi-lingual, multi-disciplinary teams.
- **Problem Management:** Provide quick, practical, logical solutions to complex problems, especially in a matrix-type corporate environment.
- **Time Management:** Meet tight, multiple-project deadlines & adapt quickly to changing priorities & goals, especially in unstructured, fast-paced environments.
- **Interpersonal Skills:** Engage, influence & negotiate with internal & external clients at all levels.
- **Communication Skills:** Integrate written, verbal, presentation & language skills into all deliverables.
- **Work Ethic:** A structured, self-motivated, driven, flexible & high-energy individual. Takes initiative & personal responsibility to get things done - on time & on budget.

CAREER

- Since 2002 *Advisor to Business Leaders.*
- 1998 – 2002 *Communications Specialist,*
Hausmann, Weber-Thedy AG, Zurich, Switzerland
- 1996 – 1998 *Management Consultant,*
Klang Valley Orthopaedic & Trauma Centre, Kuala Lumpur, Malaysia.
- 1994 – 1996 *Vice President,*
ABB Limited – Transportation Segment, Zurich, Switzerland
- 1989 – 1994 *Vice President,*
ABB Limited – Corporate Real Estate, Switzerland
- 1988 – 1989 *Specialist Geotechnical Engineer,*
Motor Columbus AG (now Colenco AG), Baden, Switzerland
- 1988 *Doctor of Philosophy (PhD),*
Geoenvironmental Engineering, McGill University, Montreal, Canada.
- 1983 – 1988 *Research Assistant / Project Leader,*
Geotechnical Research Centre, McGill University, Montreal, Canada.
- 1981 – 1983 *Geotechnical Engineer,*
McClelland Engineers Ltd. (Now Fugro McClelland Ltd.), Singapore.
- 1981 *Master of Philosophy (MPhil),*
Geotechnical Engineering, University of Cambridge, United Kingdom.

Details, including references & certificates, are available on www.sellappah.com.

RECENT PROJECTS

- Structured the business plans for an IT service, a PR consultancy, & HR consultancy start-up.
- Restructured a high-tech & an IT service company's business after redefining their products, services & markets.
- Sourced private & venture-capital investments for a high-tech start-up, early-stage biotech, & late-stage engineering-service company.
- Sourced private & public project finance for an enviro-technology & a waste-management company.
- Placed hedge fund investment products with fund-of-funds, high-net-worth individuals & family offices.

References are available on request, subject to client-confidentiality agreements.